

**DBP DATA CENTER, INC.  
PERFORMANCE SCORECARD  
2023**

		Component			Target	Accomplishment
Objective/Measure		Formula	Weight	Rating System	As of 1Q 2023	As of 1Q 2023
<b>STAKEHOLDERS</b>						
SO 1	To provide quality and timely IT services to priority areas to support their business operations					
SM 1	Number of new projects	Absolute number of Signed Memorandum of Agreements (MOA) or Notice of Award (NOA)	20%	(Actual/Target) x Weight	2 signed MOA / NOA	2 signed NOA (PSHS Web Hosting/PNOC Asset Mgt)
SM 2	Percentage of Satisfied Customer	Number of respondents who gave at least Satisfactory Rating / Total number of respondents	5%	(Actual/Target) x Weight	-	-
	<b>Sub-total</b>		<b>25%</b>			
SO 2	To generate revenues to support its own operation and provide returns of investments to the stockholders					
<b>FINANCIAL</b>						
SM 3	Value of services	Absolute Year-end Amount of Gross Revenue	20%	(Actual/Target) x Weight	P134.84 Million	P127.17 Million
SM 4	Net Income After Tax (NIAT)	Absolute Year-end Amount of NIAT	10%	(Actual/Target) x Weight	P 6.43 Million	P 6.19 Million
SM 5	Disbursements Budget Utilization Rate (BUR)	Budget Utilization Rate	10%	(Total Actual Disbursements/Total Actual Obligations) x Weight	80-100% Disbursements BUR	143% Disbursements BUR
	<b>Sub-total</b>		<b>40%</b>			

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<b>INTERNAL PROCESS</b>						
<b>SO 3</b>	<b>To adapt ISO requirements and certification</b>					
SM 6	Attain ISO Certification 9001:2015	Actual Accomplishment	10%	All or Nothing	Preparedness for ISO Certification (9001:2015)	Preparedness for ISO Certification (9001:2015)
<b>SO 4</b>	<b>Efficient Delivery of Services</b>					
SM 7	Percentage of Deliverables Completed	Number of Accomplished Milestone per Contract / Total Deliverables	10%	(Actual/Target) x Weight	100% of project deliverables (as of 2nd quarter) completed within the set timeline	<p><b>LBP Project (8% of Implementation Cost Phase 1 of HRIS / 7% Implementation Cost of Phase 2 of HRIS / 3% of Software License - Phase 1 of HRIS per milestone: Upon acceptance of Customization Requirement Specifications (CRS sign-off) - Module 1 / 3% of Implementation Cost - Phase 1 of HRIS per milestone: Upon acceptance of Customization Requirement Specifications (CRS sign-off) - Module 1)</b></p>
<b>SO 5</b>	<b>Continuous Research and Development thru delivery of new solutions and applications</b>					

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SIM 8	No. of Solutions Implemented	Number of Solutions Approved by the Board with signed contract	5%	(Actual/Target) x Weight	-	-
<b>Sub-total</b>			<b>25%</b>			

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<b>LEARNING AND GROWTH</b>						
<b>SO 6</b>	<b>Empowered Professional Workforce</b>					
	SM 9 Develop Competency Framework of the Organization	Actual Accomplishment	10%	All or Nothing	-	80% developed Competency Framework
	<i>Sub-total</i>		<i>10%</i>			
	<b>TOTAL</b>		<b>100%</b>			